MODEL

DETAILED PROJECT REPORT

ESTABLISHMENT OF A RUBBER PROCESSING UNIT,

under

UTTAR POORVA TRANSFORMATIVE INDUSTRIALIZATION SCHEME (UNNATI), 2024



उद्योग संबर्धन और आंतरिक व्यापार विभाग DEPARTMENT FOR PROMOTION OF INDUSTRY AND INTERNAL TRADE

DEPARTMENT FOR PROMOTION OF INDUSTRY AND INTERNAL TRADE MINISTRY OF COMMERCE & INDUSTRY GOVERNMENT OF INDIA



Project Implementation Unit Grant Thornton Bharat LLP 21st Floor, DLF Square. Jacaranda Marg, DLF Phase II Gurugram - 122 002 Haryana, India







Table of Contents

- 1. Error! Bookmark not defined.
- 2. Error! Bookmark not defined.
- 3. Error! Bookmark not defined.
- 4. Error! Bookmark not defined.
- 5. Error! Bookmark not defined.
- 6. Error! Bookmark not defined.
- 7. Error! Bookmark not defined.
- 8. Error! Bookmark not defined.
- 9. Error! Bookmark not defined.
- 10. Error! Bookmark not defined.
- 11. Error! Bookmark not defined.
- 12. Error! Bookmark not defined.
- 13. Error! Bookmark not defined.







DISCLAIMER

This document has been prepared by Grant Thornton Bharat LLP as a guidance document for interested applicants to apply for UNNATI 2024 scheme.

The views expressed and the conclusions arrived at in this document, including financial, are for representation purposes only.

Being only advisory in nature, such views and conclusions do not represent or reflect, in any way, the policy or views of Grant Thornton Bharat LLP.

Grant Thornton Bharat LLP accepts no liability, financial or otherwise, or any deemed financial commitment whatsoever on any view, observation or conclusion expressed herein.







1. Introduction

C.

a. About the project

The proposed project aims to establish a Rubber Processing Unit in ABC City, located in the Northeast Region (NER). The unit will focus on processing natural rubber procured primarily from Tripura, India's largest rubber-producing state. The processed products include:

- Smoked Rubber Sheets: For use in the automotive, footwear, and industrial sectors.
- Latex Concentrates: Primarily catering to the medical and adhesive industries.
- Centrifuged Latex: For high-quality dipped goods and adhesive products.
- Crumb Rubber: For manufacturing reclaimed rubber products and road construction.

This project aligns with the government's UNNATI 2024 initiative, aiming to enhance industrialization in NER through financial incentives and support. It is strategically positioned to utilize the abundant raw materials of Tripura while serving demand across Northeast India and beyond.

b. Scenario in the Northeast

The Northeast Region (NER) of India holds significant potential for rubber manufacturing, primarily driven by abundant natural rubber cultivation in Tripura, Assam, and Meghalaya. Despite this advantage, the region's share in the national rubber-based manufacturing output remains disproportionately low due to limited industrial capacity and market linkages. Key Highlights are:

- 1. Production Potential:
 - Tripura accounts for nearly 85% of the natural rubber produced in the Northeast, making it the primary supplier of raw rubber in the region.
 - Emerging processing hubs in Assam and Meghalaya have shown a growing interest in diversifying into rubber sheets, crumb rubber, and latex-based products.
- 2. Industrial Constraints:
 - Lack of advanced manufacturing facilities for value-added products such as adhesivegrade latex or reclaimed rubber.
 - Higher transportation costs due to the challenging terrain and limited connectivity with major consumption centers.
- 3. Demand for Finished Products:
 - Rising demand for crumb rubber in infrastructure projects, particularly in road construction.
 - Significant need for latex gloves and other dipped goods in the healthcare and adhesive industries, driven by pandemic-induced awareness.

National Profile and Geographic Analysis

Kerala and Tripura are the two leading natural rubber producing states in India, although Kerala has more well-established rubber processing ecosystem, contributing significantly to domestic consumption and exports. In contrast, Tripura's rubber industry is at a less mature stage, with highly untapped potential for value addition and market linkages. Key Comparisons between Kerala and Tripura are:

- 1. Production and Processing Capacity:
 - Kerala: Contributes nearly 75% of India's total natural rubber production and has a strong network of processing units specializing in RSS, latex, and industrial rubber goods.
 - Tripura: Contributes approximately 8-10% of the total production but lacks sufficient processing units, leading to the export of raw rubber to other states for value addition.







- 2. Market Linkages:
 - Kerala benefits from robust domestic and international market linkages, with Cochin Port facilitating seamless exports.
 - Tripura faces logistical challenges, relying on Kolkata Port for exports and land routes for domestic distribution.
- 3. Exports:
 - Kerala dominates exports of high-value products such as centrifuged latex, rubber threads, and footwear components.
 - Tripura's exports are limited to raw rubber, with minimal presence in value-added categories.
- 4. Opportunities for Tripura:
 - Leverage proximity to Southeast Asian markets (via Bangladesh) to boost exports of processed rubber.
 - Develop processing clusters under UNNATI and similar schemes to achieve scalability and competitiveness.

d. Sector Overview

The Indian rubber industry is witnessing a shift towards diversified product demand, beyond traditional natural rubber sheets and RSS. Emerging sectors such as healthcare, automotive, and construction are driving demand for additional rubber products. Demand drivers for products derived from natural rubber:

- 1. Healthcare and Medical Equipment:
 - Increased demand for latex gloves, catheters, and dipped products due to heightened awareness of hygiene and safety.
 - India's healthcare sector is expected to grow at a CAGR of 22%, creating opportunities for latex-based products.
- 2. Automotive Industry:
 - As one of the largest consumers of natural and synthetic rubber, the automotive sector drives demand for tires, gaskets, and other components.
 - With a projected growth rate of 10% annually, this sector presents significant opportunities for manufacturers.
- 3. Infrastructure Development:
 - Crumb rubber usage in road construction is increasing under government initiatives like Bharatmala Pariyojana.
 - Rubberized asphalt provides durability and environmental benefits, making it a preferred choice for large-scale infrastructure projects.
- 4. Emerging Products Beyond Natural Rubber and Smoked Sheets:
 - Reclaimed Rubber: Cost-effective and sustainable, reclaimed rubber is gaining traction for use in footwear, mats, and industrial parts.
 - Rubber Threads: High elasticity and durability make these threads essential for textiles and consumer goods.
 - Foam Rubber: Used extensively in furniture, bedding, and packaging materials, foam rubber is experiencing a surge in demand due to e-commerce growth.







2. Investor's Background

Name	To be filled by the applicant
DOB	To be filled by the applicant
PAN	To be filled by the applicant
Address	To be filled by the applicant
Academic Qualification	To be filled by the applicant
Experience in business	To be filled by the applicant
Functional Responsibly in Unit	To be filled by the applicant
Name of associate concern (if any)	To be filled by the applicant
Nature of association (if any)	To be filled by the applicant
Net Worth	To be filled by the applicant

3. Company Profile

Name of the Unit	To be filled by the applicant
Constitution	To be filled by the applicant
PAN	To be filled by the applicant
Registered Office address	To be filled by the applicant
Activity	To be filled by the applicant
Loan details	To be filled by the applicant
Director	To be filled by the applicant
Unit Registration	To be filled by the applicant
Unit Location	To be filled by the applicant
Category of Project (Manufacturing/Service)	To be filled by the applicant
Zone	To be filled by the applicant
District	To be filled by the applicant
State	To be filled by the applicant

4. Typical Usage of Processed Rubber Items

a. Smoked Rubber Sheets Common Usage:







- Used in repairing and patching tires in rural workshops.
- Flooring mats and cushioning in homes or small enterprises.

Industrial Usage:

- Primary raw material in automotive tires, conveyor belts, and molded rubber goods.
- Integral in heavy-duty machinery, sealing gaskets, and footwear manufacturing.

b. Latex Concentrates

Common Usage:

- Domestic adhesives for crafting and small-scale projects.
- Used in household dipped goods such as gloves and balloons.

Industrial Usage:

- Manufacturing medical-grade items like surgical gloves, condoms, and catheters.
- Adhesive production for packaging, furniture, and construction.
- c. Centrifuged Latex

Common Usage:

- Preferred for creating high-durability foams in household mattresses and cushions.
- Carpet backing for residences and small-scale enterprises.

Industrial Usage:

- High-durability applications such as industrial conveyor belts and foam padding for transportation.
- Integral in adhesive formulations and technical dipped goods.

d. Crumb Rubber

Common Usage:

- Low-cost material for paving small private pathways or driveways.
- Used as an infill for artificial turf in sports facilities and playgrounds.

Industrial Usage:

- Road construction (rubberized asphalt) and insulation products.
- Reclaimed rubber products for footwear and low-cost industrial machinery parts.

5. Details of finished products and market potential

a. Domestic Market

The domestic market for processed rubber products is fueled by strong demand from automotive, healthcare, construction, and other industries.

Smoked Rubber Sheets:

- India's automotive tire industry accounts for over 65% of natural rubber consumption, indicating consistent demand for RSS.
- Industrial machinery and conveyor belt manufacturers in cities like Pune, Chennai, and Delhi NCR are key consumers.

Latex Concentrates:

- India's healthcare industry saw a 20% growth in demand for latex gloves and dipped goods during the pandemic, with sustained growth expected.







- Adhesive industries in urban centers like Mumbai and Bengaluru represent a steady demand base.

Centrifuged Latex:

- Growing demand for foam products (mattresses and cushions) driven by India's burgeoning furniture and interior decor markets.
- Adhesive manufacturers are major buyers in the domestic industrial sector.

Crumb Rubber:

- Infrastructure projects such as Bharatmala Pariyojana drive demand for rubberized asphalt in road construction.
- Increasing focus on eco-friendly solutions boosts crumb rubber usage in reclaimed rubber products.

b. Overseas Market

India's processed rubber exports grew by 18% year-on-year in FY 2021-22, reflecting strong demand in global markets.

Smoked Rubber Sheets:

- Export demand from Europe and North America for use in automotive and heavy machinery sectors.
- ASEAN countries, particularly Malaysia and Thailand, import RSS for blending with their domestic production.

Latex Concentrates:

- Strong export demand from Southeast Asia for medical-grade gloves and adhesives.
- Growing interest in latex products from Africa and the Middle East due to expanding healthcare infrastructure.

Centrifuged Latex:

- Europe and Japan import centrifuged latex for high-quality dipped goods and adhesive products.
- Steady demand from luxury furniture manufacturers in South Korea and Australia.

Crumb Rubber:

- Key markets in the Middle East and Africa for road infrastructure projects.
- Europe increasingly demands crumb rubber for sustainable industrial applications and green construction materials.

6. Details of Raw Materials with required quantity

a. Primary Raw Material

Source: The primary raw material for the proposed Rubber Processing Unit is natural rubber, which will be sourced predominantly from Tripura.

b. Quantity Requirement

Annual Requirement as per product line:

- Natural Rubber (Sheet and Latex Form): 600 MT/year
- Additional Inputs (Chemicals for Processing): 25 MT/year







c. Breakdown by Product Line

- Natural Rubber Sheets (RSS): 300 MT/year
- Latex Concentrates: 120 MT/year
- Centrifuged Latex: 90 MT/year
- Crumb Rubber: 90 MT/year

d. Procurement Plan

Supplier Partnerships: Long-term agreements with local rubber farmers' cooperatives in Tripura to ensure consistent supply.

Transportation: Rubber will be transported to the plant through established logistics networks connecting Agartala and other rubber-growing areas to the proposed site.

Government Subsidies: Leverage schemes like UNNATI for procurement-related subsidies and logistics incentives.

SI. No.	Particulars	Details
1	Land Area	To be filled by applicant
2	Status of Legal title & Possession	To be filled by applicant
3	if leased, Period of lease	To be filled by applicant
4	Coordinates of location	To be filled by applicant
5	Details of CLU	To be filled by applicant
6	Connectivity to roads i. State Highway (in Km.) ii. National Highway (in Km.)	To be filled by applicant
7	Availability of Water	To be filled by applicant
8	Availability of Power	To be filled by applicant

7. Proposed location and Site Plan

a. Procurement Plan

Proposed Region: ABC City, located in the Northeast Region, strategically selected for its proximity to Tripura's rubber plantations and major industrial centers like Guwahati.

Site Area: 2 acres of land to accommodate manufacturing, storage, and administrative operations.

b. Details of Utilities

- i. Electricity: Required load is 200 kW, sourced from the state electricity board.
- ii. Water: Estimated consumption of 30 KL/day for processing and cleaning.







- iii. **Transportation:** Necessary for regular dispatch during procurement and distribution.
- iv. Waste Management: Effluent Treatment Plant for water recycling and rubber waste disposal.

c. Electrical Power

Power availability is one of the main factors for the successful operation of every organization/ establishment. The Adventure Tourism will need power load of around XX KW to operate the entirely including provision for general lighting. As the power requirement is reasonable and to have uninterrupted power at the Adventure Tourism unit, it has proposed to have one of diesel generating set of XX KVA as standby arrangement in case of power cut from grid supply. Estimate of requisite load is being enclosed separately.

i. Construction Phase

KW	Quarter of the Year		
To be filled by the applicant	To be filled by the applicant		

ii. Steady Phase

ĸw	Quarter of the Year	
To be filled by the applicant	To be filled by the applicant	

iii. Peak Phase

ĸw	Quarter of the Year
To be filled by the applicant	To be filled by the applicant

d. Water Requirement

The water required for an adventure tourism unit will be sourced from Local Municipal authority. Also, water requirement shall be met from ground water. The per day water requirement of the adventure tourism unit has been estimated at XX liters in the following manner:

|--|

Per Day	UOM
	Liter
v. Utilities	
Per Day	UOM

Liter

vi. Engineering







Per Day	UOM
	Liter

e. Transportation System

The transportation system for an adventure tourism unit in the North Eastern region includes internal shuttles (electric carts, mini-vans) for guest mobility, and external pick-up/drop-off services (mini-buses, SUVs) from nearby cities or transport hubs. Staff commuting is facilitated by buses or shared vans, while equipment is transported using pick-up trucks or utility vehicles. An on-site ambulance or emergency vehicle is essential for safety. Initial vehicle purchase costs range from ₹33 lakh to ₹82 lakh, with monthly operational expenses (fuel, maintenance, driver salaries) between ₹45,000 and ₹1 lakh, ensuring smooth operations and enhanced guest experience.

Local Infrastructure

The area is well equipped with roadways and airways. The availably of uninterrupted power and water is another added benefit for the unit. The area has a total population of approximately XXXX people and the proximity of the neighbouring states is favourable.

f. Waste Management practice

The waste management system is designed to handle by-products and residues generated during the production of natural rubber sheets, latex concentrates, centrifuged latex, and crumb rubber. The practice aligns with the scale and scope of production, ensuring compliance with environmental regulations and sustainable operations. Types of Waste Generated at a Rubber processing units are:

- Rubber Residues: Scraps and off-cuts from the sheeting and shredding processes.
- Effluent Waste: Contaminated water from washing, latex processing, and cleaning operations.
- Smoke Emissions: Fumes generated during the smoking of rubber sheets.
- Chemical Waste: Residues from ammonia and preservatives used in latex processing.

Waste Treatment and Disposal Practices areas follows:

- i. Effluent Treatment Plant (ETP)
 - A dedicated ETP recycles 80% of the water will be used in processing.
 - Sludge generated during treatment has to be safely disposed of in compliance with CPCB guidelines.
 - Rubber Scrap Recycling

ii.

- Off-cuts and waste rubber are shredded and sold to crumb rubber manufacturers or reused within the facility for low-grade applications.
- iii. Air Pollution Control Measures
 - The smokehouse is equipped with chimneys and scrubbers to reduce particulate matter emissions.
 - Periodic air quality monitoring ensures compliance with regional norms.
- iv. Chemical Waste Management
 - Safe storage and neutralization of ammonia residues before disposal.
 - Maintaining in-house disposal units for hazardous waste removal.







8. Plant, Machinery & Equipment

The plant will be equipped to process multiple products, ensuring flexibility and scalability.

a. List of machinery

- i. Smoked Rubber Sheet Production:
- Roller Machines for sheeting
- Smoke House for drying and curing
- Hydraulic Press
- ii. Latex and Centrifuged Latex:
- Centrifuge Machine
- Latex Storage Tanks
- Stirrer and Emulsifier Units
- iii. Crumb Rubber Production:
 - Shredder Machine
 - Cracker Mill
 - Granulator

b. Estimated Investment

Below is the detailed breakdown of the overall cost of plant, machinery, and equipment, at Rs. 65 lakhs.

Equipment	Purpose	Quantity	Unit Cost (Rs. Lakhs)	Total Cost (Rs. Lakhs)
Roller Machines	Rubber sheeting	2	10.00	20.00
Smoke House	Drying and curing	1	12.00	12.00
	rubber sheets			
Centrifuge Machine	Latex concentration	1	15.00	15.00
Shredder Machine	Crumb rubber	1	6.00	6.00
	processing			
Granulator	Size reduction for	1	5.00	5.00
	crumb rubber			
ETP unit	Effluent treatment	1	7.00	7.00
Gross total estimted investment (without GST)		Rs. 65 lakhs		

c. Installation and Unit Setup

Installation will be completed within 3 months after procurement of plant and machinery, with technical supervision in the presence of equipment suppliers. Trial runs will be conducted for one month before commencement of commercial operations.







- 9. Process Flow of Production
 - a. Smoked Rubber Sheets
 - i. Collection of Raw Rubber:
 - Harvested latex coagulated into slabs or lumps is collected from suppliers (primarily Tripura).
 - The raw rubber is transported to the processing unit.
 - ii. Washing and Cleaning:
 - Coagulated rubber slabs are washed thoroughly to remove dirt, debris, and residual impurities.
 - Water is passed through a filtration system to ensure cleanliness.
 - iii. Chemical Treatment:
 - Small amounts of formic acid or ammonia are added to stabilize the rubber and prevent further degradation.
 - iv. Sheeting Process:
 - The cleaned rubber is fed into a rolling mill, where it is flattened into uniform sheets of the desired thickness.
 - Multiple passes through the rollers improve texture and consistency.
 - v. Smoking and Drying:
 - Sheets are stacked in a smoke house and exposed to controlled heat and smoke from burning wood.
 - This process lasts 48–72 hours to enhance durability and eliminate excess moisture. vi. Inspection and Grading:
 - Dried sheets are inspected for quality, graded based on thickness and elasticity, and packed for sale.



b. Latex and Centrifuged Latex

- i. Latex Collection:
 - Fresh field latex is collected in drums from plantations in Tripura.
 - The latex is transported in refrigerated containers to prevent premature coagulation.
- ii. Filtration and Sieving:
 - The latex is filtered through fine mesh to remove impurities such as bark and dirt.
- iii. Preservation:
 - Ammonia is added to the latex to stabilize it and prevent coagulation during storage.
- iv. Centrifugation:
 - The latex is placed in a high-speed centrifuge to separate water from rubber particles.
 - This increases the dry rubber content (DRC) to 60% or more.
- v. Testing for Concentration:







- The concentrated latex is tested for viscosity, DRC, and other properties to meet industrial standards.
- vi. Storage and Packaging:
 - The finished latex is transferred to storage tanks or packaged in barrels for transportation to buyers.



c. Crumb Rubber

- i. Rubber Scrap Collection:
 - End-of-life tires and other rubber waste are collected from suppliers.
 - Scrap is sorted to separate unsuitable materials.
- ii. Shredding:
 - The rubber waste is fed into a shredder machine, breaking it into smaller pieces of 2-3 inches.
- iii. Granulation:
 - The shredded rubber is processed through a granulator to produce smaller granules of uniform size.
- iv. Magnetic Separation:
 - A magnetic separator removes metallic contaminants like steel wires embedded in rubber waste.
- v. Drying and Sieving:
 - Granules are dried in a rotary dryer to remove residual moisture.
 - They are then sieved to achieve the desired size distribution (e.g., 1-5 mm).
- vi. Packaging:
 - The crumb rubber is packed into bulk bags for shipment to buyers, including road construction firms and manufacturers of reclaimed rubber products.









10. Cost of the Project

Particulars	Amount (Rs. In Lacs)
Land Development	35.00
Civil Construction	100.00
Interiors and Furniture	10.00
Plant and Machinery	65.00
Utility Installation	20.00
Miscellaneous Equipment	15.00
Transportation Expenses	15.00
Preoperative Expenses	10.00
Working Capital	20.00
Contingency Fund	10.00
Total Project Cost	300.00/-

a. Land details

The promoter Company own a plot of land measuring **X** bigha covered by **dag no. XXX** of **patta no. XX** of XXXX town, District: XXX, XXXX whereon present project is taken up. The site has already been developed by the promoter himself at his own cost. The location is within the heart of XXX town and cluster of Agriculture & Allied Industry. As we know, XXX town itself is known as Agriculture capital of XXX, people from distance places also visit the town to get avail cold storage facilities.

b. Building and civil works details

The total cost of civil work has been estimated to be Rs XX lakhs, which includes technical civil work and non-technical civil work. Cost of civil work comprises of the cost of process building, Raw material warehouse, Finished goods warehouse, transformer house & Utility building

SI. No.	Particulars	Qty.	Rate (INR)	GST (18%)	Amount (INR)
1	Projection Systems (Standard)	2	1500000	540000	3540000
2	Projection Systems (Imax+3D)	1	2500000	450000	2950000
3	Dolby Sound Systems	3	1000000	540000	3540000
4	HVAC Systems	3	500000	270000	1770000
5	Diesel Generators	2	400000	144000	944000

c. Plant and machinery/equipment's details







6	Cooking infrastructure	10	150000	270000	1770000
7	Durable items	20	50000	180000	1180000
8	Furniture for Food Court	50	20000	180000	1180000
9	Cleaning items & equipment	20	10000	36000	236000
10	Total cost of purchases		₹ 14,500,000	₹ 2,610,000	₹ 17,110,000

a. Pre-operative expenses details

Rs. 24 lakhs. (Approx.)

Working Capital details

I) Operation costs: - (Annual)

SI. No.	ltem	Month	Rate (Rs. Lakhs)	Total (Lakh)
1	Utilities & Maintenances	1	1.17	14.10
2	Insurance Premiums	1	0.12	1.44
3	Marketing & Advertising	1	1.12	13.50
4	Consumables & Supplies	1	0.90	10.80
5	Vehicle & Transportation Costs	1	0.35	4.20
6	Licenses, Permits & Compliances	1	0.12	1.44
7	Misc. Expenses	1	0.50	6.00
	GRAND TOTAL			51.48

II) Utilities (Per Annum)

SI.	Item	Total (Rs.) Lakh
NO.		
1	Electricity & Water Bills	4 20
•	Electricity & Water Dillo	7.20
2	Internet & Communication	0.60
3	Poutine maintenances & Penair	6.00
5	Routine maintenances & Repair	0.00
	GRAND TOTAL	10.26
	·····	

iii) Salary & Wages (Per Annum)





Grant Thornton

SI. No.	Designation	No.	Wages/Month (Approx.)	Total/Annum)
1	CEO & Business Head	1	2,00,000	2,50,000
2	Marketing Manager	1	1,00,000	1,00,000
3	Programmes Manager	2	75,000	1,50,000
4	Finance Manager	1	1,00,000	1,00,000
5	Relationship Manager	1	1,00,000	1,00,000
6	Operations Manager	1	1,00,000	1,00,000
7	Operations Executive	2	1,00,000	2,00,000
8	IT & Systems Executive	2	50,000	1,00,000
9	Accounts Executive	2	25,000	50,000
10	Site helper	5	20,000	1,00,000
11	On-premises Doctor	1	1,50,000	1,50,000
12	Location Caretaker	3	30,000	90,000
13	Infrastructure Captain	1	50,000	50,000
14	Mechanic/Electricity helper	4	25,000	1,00,000
15	Housekeeping	10	10,000	1,00,000
			GRAND TOTAL	17,40,000

Note: Every year increment @ 5% has been considered towards financial calculation. a. Working Capital limit: i + ii + iii = 51.48+10.26+107.76 = 169.50 Rs.

11. Proposed Means of Finance

Particulars	Amount (in INR Lakhs)	Percentage
Promoter's Contribution	75.00	25.00 %
Equity among Partners Shareholders	75.00	25.00 %
Term Loan form Banks/Financial Institutions	150.00	50.00 %
Total cost of Project	INR 300.00 Lakhs	100.0







12. Implementation Schedule with time chart

Activities	Starting Month	Ending Month
Arrangement of land	To be filled by applicant	To be filled by applicant
Single window clearance	To be filled by applicant	To be filled by applicant
Land development	To be filled by applicant	To be filled by applicant
Building and Civil Works	To be filled by applicant	To be filled by applicant
Order and delivery of Equipments	To be filled by applicant	To be filled by applicant
Power arrangement	To be filled by applicant	To be filled by applicant
Manpower arrangement	To be filled by applicant	To be filled by applicant
Procurement of Sound systems	To be filled by applicant	To be filled by applicant
Trial run through soft launch	To be filled by applicant	To be filled by applicant
Commercial Operation Begins	To be filled by applicant	To be filled by applicant







13. Projected Financial Analysis

a. Installed Service capacity	Selling Price per unit	Maximum Capacity	Daily Earnings		
Hollywood movies	350	150	52500		
Bollywood & Hindi	250	150	37500		
Regional cinema	150	150	30000		
Overall Earnings Per Annum			₹ 42,000,000		
No. of days of operation per	350				
annum Per day operation in Hrs	12				
b. SCHEDULE OF PRODUCTION	N AND SALES				
RAW MATERIALS AND CONSU	MABLES REQUI	RED			
ltem	Quantity	Unit	Rate		Amount
Water					₹ 1,000,000
Electricity					₹ 1,500,000
Food					₹ 2,500,000
c. Cost of Raw Material Consun	ned/Annum				₹ 5,000,000.0 0
		nd	rd	46	th
Parameters	1 st Year	2 nd Year	3 rd Year	4 [™] Year	5" Year
Capacity Utilization	70%	75%	80%	85%	90%
Total production capacity per annum (in MT)	42,000,000	46,200,000	50,820,000	55,902,000	61,492,200
Revenue as per Capacity Utilized	29400000	34650000	40656000	47516700	55342980
d. BREAK UP PRODUCTION AS		CAPACITY			
ITEMS	1 st Year	2 nd Year	3 rd Year	4 th Year	5 th Year
Capacity Utilization	70%	75%	80%	85%	90%
Service	29400000	31500000	33600000	35700000	37800000
TOTAL PRODUCTION	₹ 29,400,000	₹ 31,500,000	₹ 33,600,000	₹ 35,700,000	₹ 37,800,000
Sales Details					
Items	1 st Year	2 nd Year	3 rd Year	4 th Year	5 th Year
Service	29,400,000	31,500,000	33,600,000	35,700,000	37,800,000





🔇 Grant Thornton

Considering GST RATE@18%	5292000	5670000	6048000	6426000	6804000
GROSS Sales Price	₹ 34,692,000	₹ 37,170,000	₹ 39,648,000	₹ 42,126,000	₹ 44,604,000
e. COST OF PRODUCTION					
Items	1 st Year	2 nd year	3 rd Year	4 th Year	5 th Year
Capacity utilization	75%	80%	85%	90%	95%
Consumables	₹ 3,750,000	₹ 4,000,000	₹ 4,250,000	₹ 4,500,000	₹ 4,750,000
Direct Labor & Wages	20880000	21924000	23020200	24171210	25379771
Consumable Stores	52500	56000	59500	63000	66500
Repairs & Maintenance	37500	40000	42500	45000	47500
Other Expenses	1125000	1200000	1275000	1350000	1425000
COST OF PRODUCTION	₹ 25,845,000	₹ 27,220,000	₹ 28,647,200	₹ 30,129,210	₹ 31,668,771
f. PROJECTED PROFITABILITY		and		I eth ve	-th sc
	1 ^{or} Year	2 ^m year	3 Year	4 Year	5 th Year
Capacity Utilized	75%	80%	85%	90%	95%
A. Sales					
Gross Sales	34692000	37170000	39648000	42126000	44604000
Less: GST	5292000	5670000	6048000	6426000	6804000
NET SALES	₹ 29,400,000	₹ 31,500,000	₹ 33,600,000	₹ 35,700,000	₹ 37,800,000
D. Cost of Droduction					
B. Cost of Production		1000000	1050000	1500000	1750000
Consumables	3750000	4000000	4250000	4500000	4750000
Direct Labour & Wages	20880000	21924000	23020200	241/1210	25379770.5
Consumable Stores	52500	56000	59500	63000	66500
Repairs & Maintenance	37500	40000	42500	45000	47500
Other Manufacturing Exp.	1125000	1200000	1275000	1350000	1425000
Total Cost of Production (C)	₹ 25.845.000	₹ 27.220.000	₹ 28.647.200	₹ 30.129.210	₹ 31.668.771
g. Gross Profit (A-C)	8847000	9950000	11000800	11996790	12935229.5
Interest Expenses					
Interest Expenses (Term Loan) @10.5% /Annum for 10 yr.	3409751	2790662	2103348	1340290	493139
Interest Expenses (WC Loan) @10.5% /Annum	0	0	0	0	0
Selling, General & Administrative Exp.	350000	402500	462875	532306.25	612152.187 5





O Grant Thornton

Profit before Taxation	₹ 5,087,249	₹ 6,756,838	₹ 8,434,577	₹	₹
				10,124,194	11,829,938
Provision for Taxation	1526175	2027051	2530373	3037258	3548981
Profit After Taxation	₹ 3,561,074	₹ 4,729,786	₹ 5,904,204	₹ 7,086,936	₹ 8,280,957
h. DEBT SERVICE COVERAGE R	ATIO (COMPAN	IY AS A WHOL	.E)		
	1 st Year	2 nd year	3 rd Year	4 th Year	5 th Year
Profit After Tax	₹ 3,561,074	₹ 4,729,786	₹ 5,904,204	₹ 7,086,936	₹ 8,280,957
Add: - Interest Expenses (Term Loan) @12% /Annum for 10yrs	3409751	2790662	2103348	1340290	493139
Interest Expenses (WC Loan) @12% /Annum for 10 yrs	0	0	0	0	0
Depreciation	6099400	5292990	4596692	3995073	3474908
Total (A)	3274251	4678790	5338345	5997684	6669998
Interest Expenses (Term Loan) @12% /Annum for 10yrs	3409751	2790662	2103348	1340290	493139
Interest Expenses (WC Loan) @12% /Annum for 10 vrs	0	0	0	0	0
Term Loan Repayment	635019	708503	790490	881964	984024
Total Debt Payment (B)	4044770.0	3499165.5	2893838.3	2222253.7	1477163.4
DSCR (A/B)	0.65	1.13	1.57	2.30	3.85
Cash Inflow	₹ 2,639,232	₹ 3,970,287	₹ 4,547,855	₹ 5,115,720	₹ 5,685,974
i.BREAK EVEN ANALYSIS	1 st year	2 nd year	3 rd Year	4 th Year	5 th Year
A. Net Sales	29400000	31500000	33600000	35700000	37800000
B. Variable Expenses	1000000	1500000	2000000	2500000	3000000
Raw Materials Consumed	3750000	4000000	4250000	4500000	4750000
Consumables Stored	52500	56000	59500	63000	66500
Repairs & Maintenance	37500	40000	42500	45000	47500
Other Manufacturing Exp.	1125000	1200000	1275000	1350000	1425000
	4965000	5296000	5627000	5958000	6289000
C. Contribution (A-B)	24435000	26204000	27973000	29742000	31511000
D. Fixed Expenses					
Direct Labour & Wages	20880000	21924000	23020200	24171210	25379770.5
Selling, General & Administration	350000.0	402500.0	462875.0	532306.3	612152.2
	21230000	22326500	23483075	24703516	25991923
Breakeven Sales at Operating Capacity	0.83	0.83	0.83	0.83	0.83





O Grant Thornton

Balance Sheet j. 1st Year 2nd Year **3rd Year** 4th Year 5th Year Liabilities 27220000 Capital 25845000 28647200 30129210 31668771 **Revenue Reserves** 34692000 37170000 39648000 42126000 44604000 72255210 Net Worth 60537000 64390000 68295200 76272771 Term Loan 35000000 35000000 35000000 35000000 35000000 Working Capital Limit 8500000 8500000 8500000 8500000 8500000 **Current Liabilities** Creditors 6805000 7161800 7532303 7917193 1979298 0 0 Liability for expenses 0 0 0 Total ₹ ₹ ₹ ₹ ₹ 110,842,000 115,051,800 119,327,503 123,672,403 121,752,069 Assets **Fixed Assets** Gross block 14500000 14500000 14500000 14500000 14500000 Depreciation 6099400 5292990 4596692 3995073 3474908 **Net Fixed Assets** 8400600 9207010 9903309 10504927 11025092 91310103 92256168 92802739 95978155 92967403 Non Current asset/investments **Current assets** 7546000 10564400 12073600 12073600 12073600 Inventory 0 0 0 Debtors 0 0 0 0 0 0 Security Deposits 0 Loans and Advances 0 0 0 0 0 Cash & Bank Balance 2639232 4547855 5115720 5685974 3970287 Total ₹ ₹ ₹ ₹ ₹ 110,842,000 115,051,800 119,327,503 123,672,402 121,752,069





उद्योग संवर्धन और आंतरिक व्यापार विभाग DEPARTMENT FOR PROMOTION OF INDUSTRY AND INTERNAL TRADE



14. Projected Employment Details

Type of Employment	Number of Employees	Projected Cost (in Lakhs)
Skilled	5	696000
Semi-skilled	10	696000
Un-skilled	20	696000
Total Personnel	35	INR 20,88,000.00

15. Statutory Clearances Required

Item	Status
Business Entity Deed	To be filled by applicant
Lease deed registration	To be filled by applicant
PAN	To be filled by applicant
GST Registration	To be filled by applicant
UDYAM	To be filled by applicant
Trade License	To be filled by applicant
Pollution Control Board	To be filled by applicant
Electricity and Power	To be filled by applicant
Fire and Safety	To be filled by applicant
Water and Sanitation	To be filled by applicant